

QUALIFICATIONS OF BEN G. JONES, MAI, CCIM

Education

University of Tennessee – Knoxville, Tennessee (1996 - 2000)

Bachelor of Science Degree in Finance

Professional Courses & Seminars

Real Estate Appraisal Principles - CLI, 2002

Uniform Standards of Professional Appraisal Practice - CLI, 2002, Appraisal Institute, 2005

Appraisal Procedures – Appraisal Institute, 2003

Basic Income Capitalization – Appraisal Institute, 2003

Advanced Income Capitalization – Appraisal Institute, 2003

Advanced Sales & Costs – Appraisal Institute, 2004

Report Writing & Valuation Analysis – Appraisal Institute, 2004

Advanced Applications – Appraisal Institute, 2005

Highest & Best Use and Market Analysis – Appraisal Institute, 2005

Business Practices & Ethics – Appraisal Institute, 2005

USPAP Update Course – Appraisal Institute, 2007, 2009, 2011, 2013, 2015, 2017

Eminent Domain & Condemnation – Appraisal Institute, 2008

Engineering Plan Development & Application – IRWA, 2008

Federal Agency Update – Appraisal Institute & IRWA, 2009

Understanding 1031 Tax Free Exchanges – GNAR, 2009

Condemnation Appraising: Principles & Applications – Appraisal Institute, 2009

Subdivision Valuation – Appraisal Institute, 2009

Appraising Convenience Stores – Appraisal Institute, 2009

Appraisal Curriculum Overview – Appraisal Institute, 2010

Uniform Appraisal Standards for Federal Land Acquisitions – Appraisal Institute, 2010

Financial Analysis for Commercial Investment Real Estate – CCIM, 2011

Market Analysis for Commercial Investment Real Estate – CCIM, 2012

Realtors Code of Ethics Training – GNAR, 2013

Analyzing Operating Expenses – Appraisal Institute, 2013

Forecasting Revenue – Appraisal Institute, 2013

Investment Analysis for Commercial Investment Real Estate – CCIM, 2013

Commercial Real Estate Negotiations – CCIM, 2013

Advanced Spreadsheet Modeling for Valuation Applications – Appraisal Institute, 2013

User Decision Analysis for Commercial Investment Real Estate – CCIM, 2013

Liability Prevention for Real Estate Appraisers – Appraisal Institute, 2016

Contract or Effective Rent: Finding the Real Rent – Appraisal Institute, 2016

Real Estate Investing: Beyond the Basics – McKissock, 2017

The Basics of Land Management – McKissock, 2017

Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications, 2017

Experience

2007 - Present: Principal, *B.G. Jones & Company, LLC*

2002 - 2007: Commercial Independent Fee Appraiser

Property Types Appraised

- Multi-family Condominiums/Apartments
- Subdivisions/Mixed-Use Projects
- Special Purpose Properties
- Industrial
- Office
- Retail/Restaurants/Convenience Stores
- Agricultural/Rural Land

Professional Affiliation

Tennessee State Certified General Real Estate Appraiser, CG-3082

Member of the Appraisal Institute, No. 12554

Leadership Development Advisory Council Representative - 2006

Real Estate Broker – State of Tennessee – License Number 312995

Member of Greater Nashville Association of Realtors®

Membership Retention Chair – Greater Tennessee Chapter of the Appraisal Institute – 2009-2011

Prequalified Right-of-Way Appraiser for the Tennessee Department of Transportation

Certified Commercial Investment Manager – Member No. 08988151