

QUALIFICATIONS OF BRETT JONES, MAI

Education

University of Tennessee – Knoxville, Tennessee (2001 - 2006)
Bachelor of Arts Degree in English, minor in Business (Cum Laude)

Professional Courses & Seminars

Appraisal Principles – Continual Learning Institute, 2006	Tennessee 30-Hour Course for New Affiliates – TREES, 2014
Basic Appraisal Procedures – AI, 2006	Fundamentals of Going Concerns Seminar – AI, 2014
15-Hour National USPAP Course – AI, 2006	Right-of-Way Seminar – AI, 2014
RE Finance Statistics and Valuation Modeling – AI, 2008	2016-2017 7-Hour National USPAP Update – MPE, 2016
General Appraiser Income Approach (Part 1) – AI, 2008	Supervisory Appraiser/Trainee Appraiser Course – AI, 2016
General Appraiser Income Approach (Part 2) – AI, 2008	The New FHA Handbook 4000.1 – MPE, 2016
General Appraiser Market Analysis and H&BU – AI, 2009	Residential Report Writing & Case Studies – AI, 2016
General Appraiser Sales Comparison Approach – AI, 2009	TREC Core 2015-2016 – TAR, 2016
General Appraiser Site Valuation & Cost Approach – AI, 2009	Using Retirement Assets to Purchase Real Estate – MPE, 2016
Advanced Income Capitalization – AI, 2009	Short Sales & Foreclosures – MPE, 2016
General Appraiser Report Writing & Case Studies – AI, 2009	Real Estate Investing: Beyond the Basics – MPE, 2016
Online Business Practices and Ethics – AI, 2009	Problems in the Valuation of Partial Acquisitions – IRWA, 2017
Advanced Concepts & Case Studies – AI, 2010	Appraising Convenience Stores – AI, 2018
2012-2013 7-Hour National USPAP Update – MPE, 2011	2018-2019 7-Hour National USPAP Update – AI, 2018
Condemnation Appraising: Principles & Applications – AI, 2012	TREC Core 2017-2018 – MPE, 2018
Valuation of Conservation Easements – AI, 2013	How to Work with Real Estate Investors, Pt 1 – MPE, 2018
2014-2015 7-Hour National USPAP Update – MPE, 2013	Finding Your Focus: Niche Marketing for RE – MPE, 2018
Tennessee Real Estate Principles and Practice – MPE, 2014	Preparing a Listing Agreement: An In-Depth Look – MPE, 2018

AI stands for Appraisal Institute; MPE, for McKissock Professional Education; TREES, for TN RE Educational Systems, Inc.;
TAR, for TN Association of Realtors; IRWA, for International Right of Way Association

Experience

2008 - Present: Co-Founder, Certified General Appraiser, B.G. Jones & Company, LLC
2006 - 2008: Trainee appraiser, Boozer & Company, PLC
2014 - Present: Affiliate broker, Realtor® with OBR Real Estate, LLC
2009 - Present: Active investment in commercial and residential properties

Property Types Appraised & Areas of Focus

- Single-family residential
- Multi-family/condominiums/apartments
- Subdivisions/mixed-use projects
- Retail/restaurants
- Industrial
- Conservation easements
- Special purpose properties
- Office
- Agricultural/rural land
- Convenience stores
- Condemnation/right-of-way
- Partial rights such as easements, restrictions, etc.
- Damages from partial takings, title defects, etc.
- Expert witness and consulting for litigation

Professional Affiliations

Tennessee State Certified General Real Estate Appraiser, CG-3975
Designated Member of the Appraisal Institute
Member of the International Right of Way Association
Prequalified Right-of-Way Appraiser for the Tennessee Department of Transportation
Real Estate Affiliate Broker – State of Tennessee – License Number 329921
Member of Greater Nashville Association of Realtors®

LICENSE

State of Tennessee

10926857

TENNESSEE REAL ESTATE APPRAISER COMMISSION
CERTIFIED GENERAL REAL ESTATE APPRAISER
BRETT THAYER JONES

This is to certify that all requirements of the State of Tennessee have been met.

ID NUMBER: 3975
LIC STATUS: ACTIVE
EXPIRATION DATE: February 29, 2020



IN-1313
DEPARTMENT OF
COMMERCE AND INSURANCE