

## QUALIFICATIONS OF MICHAEL B. MALONE

### Education

Middle Tennessee State University – Murfreesboro, Tennessee (2000 - 2005)  
Bachelor of Business Administration in Finance

### Professional Courses & Seminars

Financial Statement Analysis – The Risk Management Association, 2007  
Real Estate Appraisal Principles - Appraisal Institute, 2007  
Appraisal Procedures – Appraisal Institute, 2007  
Uniform Standards of Professional Appraisal Practice - Appraisal Institute, 2007  
Residential Sales Comparison and Income Approaches – Appraisal Institute, 2007  
Residential Market Analysis and Highest and Best Use – Appraisal Institute, 2007  
Residential Report Writing and Case Studies – Appraisal Institute, 2007  
General Appraiser Income Approach, Part I - Appraisal Institute, 2010  
General Appraiser Income Approach, Part II - Appraisal Institute, 2010  
Business Practices and Ethics - Appraisal Institute, 2010  
General Appraiser Report Writing and Case Studies - Appraisal Institute, 2011  
General Appraiser Market Analysis and Highest and Best Use - Appraisal Institute, 2011  
General Appraiser Sales Comparison Approach, Appraisal Institute - 2011  
Real Estate Finance, Statistics, and Valuation Modeling - Appraisal Institute, 2011  
General Appraiser Site Valuation and Cost Approach - Appraisal Institute, 2012  
Advanced Income Capitalization - Appraisal Institute, 2012  
Advanced Market Analysis and Highest and Best Use - Appraisal Institute, 2013  
Advanced Concepts and Case Studies - Appraisal Institute, 2013  
USPAP Update Course – Appraisal Institute, 2013  
Condemnation Appraising: Principles and Applications - Appraisal Institute, 2014  
Uniform Appraisal Standards for Federal Land Acquisitions - Appraisal Institute, 2014

### Experience

2010 - Present: Commercial Independent Fee Appraiser, *B.G. Jones & Company, LLC*  
2006 - 2010: Appraisal Specialist, FirstBank

### Property Types Appraised

- Multi-family Condominiums/Apartments
- Subdivisions/Mixed-Use Projects
- Retail/Restaurants/Convenience Stores
- Special Purpose Properties
- Industrial
- Office
- Agricultural/Rural Land

### Professional Affiliation

Tennessee State Certified General Real Estate Appraiser, CG-4519  
Candidate for Designated Membership, Appraisal Institute  
Prequalified Right-of-Way Appraiser for the Tennessee Department of Transportation